FORM D





FORM D

NOTICE OF SALE OF SECURITIES PURSUANT TO REGULATION D, SECTION 4(6), AND/OR UNIFORM LIMITED OFFERING EXEMPTION

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OMB Number: 3235-0076

Expires: April 30, 2008 Estimated average burden hours per response 16.00

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Name of Offering (check if this is an amendment and name has changed, and indicate change.) Demand Media, Inc Series C Preferred Stock	T-UEIVED SUO
Filing Under (Check box(es) that apply): ☐ Rule 504 ☐ Rule 505 ☒ Rule 506 ☐ Section 4(6 Type of Filing: ☒ New Filing ☐ Amendment	O) LI OFOE
A. BASIC IDENTIFICATION DAT	A CULLED ZUUC
1. Enter the information requested about the issuer	in last
Name of Issuer (check if this is an amendment and name has changed, and indicate change.) Demand Media, Inc.	185/5
Address of Executive Offices (Number and Street, City, State, Zip Code) 1454 Third Street Promenade, Santa Monica, CA 90401	Telephone Number (Including Area Cöde) (310) 394-6400
Address of Principal Business Operations (Number and Street, City, State, Zip Code) (if different from Executive Offices) same	Telephone Number (Including Area Code) same
Brief Description of Business Online media business which owns and operates a number of	of internet web sites. PROCESSED
Type of Business Organization	other (please specify):
Actual or Estimated Date of Incorporation or Organization: Month Year	MACTUAL ☐ Estimated tate:
CN for Canada; FN for other foreign jurisdiction	

GENERAL INSTRUCTIONS

Federal

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

When to File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where to File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

State:

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

ATTENTION

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

SEC 1972 (5-05)

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a current valid OMB control number.

1 of 9

	A. BAS	SIC IDENTIFICATION	DATA	
 Enter the information requested for the f Each promoter of the issuer, if the Each beneficial owner having the p Each executive officer and directo Each general and managing partner 	issuer has been organized power to vote or dispose, or of corporate issuers and	or direct the vote or dispos	sition of, 10% or	more of a class of equity securities of the issuer; rs of partnership issuers; and
Check Box(es) that Apply: Promoter	⊠ Beneficial Owner	☑ Executive Officer	☑ Director	General and/or Managing Partner
Full Name (Last name first, if individual) Rosenblatt, Richard				
Business or Residence Address (Number a c/o Demand Media, Inc., 1454 Third Street				
Check Box(es) that Apply: Promoter	Beneficial Owner	☑ Executive Officer	☑ Director	General and/or Managing Partner
Full Name (Last name first, if individual) Stahura, Paul				
Business or Residence Address (Number a c/o Demand Media, Inc., 1454 Third Street				
Check Box(es) that Apply: Promoter	Beneficial Owner	☐ Executive Officer	□ Director	General and/or Managing Partner
Full Name (Last name first, if individual) Collatos, Bill				
Business or Residence Address (Number c/o Demand Media, Inc., 1454 Third Stre				
Check Box(es) that Apply:	Beneficial Owner	☐ Executive Officer	□ Director	General and/or Managing Partner
Full Name (Last name first, if individual) Parker, Victor				
Business or Residence Address (Number c/o Demand Media, Inc., 1454 Third Street				
Check Box(es) that Apply: Promoter	☐ Beneficial Owner	Executive Officer	□ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual) Harman, Fred				
Business or Residence Address (Number c/o Demand Media, Inc., 1454 Third Stro				
Check Box(es) that Apply: Promoter	☐ Beneficial Owner	☐ Executive Officer	□ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual) Hawkins, John				
Business or Residence Address (Number c/o Demand Media, Inc., 1454 Third Str				
Check Box(es) that Apply: Promoter	⊠ Beneficial Owner		☐ Director	General and/or Managing Partner
Full Name (Last name first, if individual) Colo, Shawn				
Business or Residence Address (Number c/o Demand Media, Inc., 1454 Third Str	and Street, City, State, Z eet Promenade, Santa M	ip Code) Ionica, CA 90401		

(Use blank sheet, or copy and use additional copies of this sheet, as necessary.)

	A. BA	SIC IDENTIFICATION	DATA	
 Enter the information requested for the f Each promoter of the issuer, if the Each beneficial owner having the Each executive officer and directo Each general and managing partne 	issuer has been organized power to vote or dispose, r of corporate issuers and	or direct the vote or dispo	sition of, 10% o	r more of a class of equity securities of the issuer; ers of partnership issuers; and
Check Box(es) that Apply: Promoter	Beneficial Owner		Director	General and/or Managing Partner
Full Name (Last name first, if individual) Akhtar, Sarah				
Business or Residence Address (Number a c/o Demand Media, Inc., 1454 Third Stree		*		,
Check Box(es) that Apply: Promoter	Beneficial Owner	Executive Officer	Director	General and/or Managing Partner
Full Name (Last name first, if individual) Generation Capital Partners II LP				
Business or Residence Address (Number a One Greenwich Office Park, Greenwich,		Code)		
Check Box(es) that Apply: Promoter	Beneficial Owner	Executive Officer	Director	General and/or Managing Partner
Full Name (Last name first, if individual) Oak Investment Partners XI, LP				
Business or Residence Address (Number a 525 University Avenue, Suite 1300, Palo A		Code)		
Check Box(es) that Apply: Promoter	Beneficial Owner	☐ Executive Officer	Director	General and/or Managing Partner
Full Name (Last name first, if individual) Beaver, Jim				
Business or Residence Address (Number a 2002 156 th Street, Suite 300, Bellevue, WA		Code)		
Check Box(es) that Apply: Promoter	Beneficial Owner	☐ Executive Officer	Director	General and/or Managing Partner
Full Name (Last name first, if individual) Spectrum Equity Associates V, L.P.				
Business or Residence Address (Number a 333 Middlefield Road, Suite 200, Menlo P		Code)		
Check Box(es) that Apply: Promoter	Beneficial Owner	☐ Executive Officer	Director	General and/or Managing Partner
Full Name (Last name first, if individual) 3i Corporation				
Business or Residence Address (Number a 275 Middlefield Road, Suite 200, Menlo P	• • • • • • • • • • • • • • • • • • • •	Code)		
Check Box(es) that Apply:	Beneficial Owner	Executive Officer	Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual) Oak Investment Partners XII, L.P.				
Business or Residence Address (Number a 525 University Avenue, Suite 1300, Palo A	•	Code)		

(Use blank sheet, or copy and use additional copies of this sheet, as necessary.)

B. INFORMATION ABOUT OFFERING												
1. Has the issuer sold, or does the issuer intend to sell, to non-accredited investors in this offering?								Yes No				
Answer also in Appendix, Column 2, if filing under ULOE. 2. What is the minimum investment that will be accepted from any individual?									N/A			
3. Does the offering permit joint ownership of a single unit?										Yes No		
4. Enter the information requested for each person who has been or will be paid or given, directly or indirectly, any commission or similar remuneration for solicitation of purchasers in connection with sales of securities in the offering. If a person to be listed is an associated person or agent of a broker or dealer registered with the SEC and/or with a state or states, list the name of the broker or dealer. If more than five (5) persons to be listed are associated persons of such a broker or dealer, you may set forth the information for that broker or dealer only.												
Full Name Not Appl	e (Last name i icable	first, if indiv	idual)									
Business	or Residence	Address (Nu	mber and Str	eet, City, Sta	te, Zip Code)	•						
Name of A	Associated Br	oker or Deal	er									
	Which Person				icit Purchase	rs					[All States
☐ AL	☐ AK	☐ AZ	☐ AR	☐ CA	□co	СТ	DE	DC	□ FL □ MI	□ GA □ MN	□ HI □ MS	□ ID □ MO
□ IL □ MT	☐ NE	□ IA □ NV	□ KS □ NH	□ KY □ NJ	□ LA □ NM	☐ ME ☐ NY	☐ MD ☐ NC	□ MA □ ND	□ ОН	□ ok	☐ OR	☐ PA
□RI	□ sc	□SD	☐ TN	☐ TX	UT	□ VT	□ VA	□WA	□wv	□WI	□ WY	□ PR .
Full Name (Last name first, if individual)												
Business	or Residence	Address (Nu	mber and Str	eet, City, Sta	te, Zip Code)						
Name of	Associated Bi	roker or Deal	ler									
							· · · · · · · ·					
	Which Person "All States" o											All States
□ AL □ IL	□ AK □ IN	□ AZ □ IA	□ AR □ KS	□ CA □ KY	□ CO □ LA	☐ CT ☐ ME	☐ DE ☐ MD	□ DC □ MA	□ FL □ MI	☐ GA ☐ MN	□ HI □ MS	□ ID □ MO
∏МТ □RI	□ NE □ SC	□ NV □ SD	□ NH □ TN	□ NJ □ TX	□ NM □ UT	□ NY □ VT	□ NC □ VA	□ ND □ WA	□ OH □ WV	□ ok □ wi	OR WY	□ PA □ PR
				_								
Full Name (Last name first, if individual)												
Business or Residence Address (Number and Street, City, State, Zip Code)												
Name of Associated Broker or Dealer												
States in Which Person Listed Has Solicited or Intends to Solicit Purchasers (Check "All States" or check individual States)												
□ AL □ IL	☐ AK		☐ AR ☐ KS	□ CA □ KY	□ CO □ LA	□ CT □ ME	□ DE □ MD	□ DC □ MA	□ FL □ MI	□ GA □ MN	□ HI □ MS	_ □ID □MO
☐ MT	□ NE	□NV	□ NH	□ NJ	☐ NM	□ NY	☐ NC	□ ND □ WA	OH	OK	OR	□ PA □ PR
□RI	□ SC	☐ SD	☐ TN	☐ TX	UT	□ VT	□ VA	⊔ wA	□ ** *	U **'	ц " '	١١٢ سيا

(Use blank sheet, or copy and use additional copies of this sheet, as necessary.)

C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS Enter the aggregate offering price of securities included in this offering and the total amount already sold. Enter "0" if answer is "none" or "zero." If the transaction is an exchange offering, check this box and indicate in the columns below the amounts of the securities offered for exchange and already exchanged. Amount Already Aggregate Type of Security Offering Price Sold Debt _____ \$0.00 \$0.00 \$100,000,000.00 ☐ Common ☐ Preferred Convertible \$0.00 Convertible Securities (including warrants) \$0.00 Partnership Interests ______ \$0.00 \$0.00 \$0.00 \$0.00 Other (Specify).....__ \$100,000,000.00 Answer also in Appendix, Column 3, if filing under ULOE. Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero." Aggregate Number Dollar Amount Investors of Purchases Accredited Investors.... \$100,000,000.00 0 Non-accredited Investors ______ Total (for filings under Rule 504 only)..... Answer also in Appendix, Column 4, if filing under ULOE. If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C - Question 1. Type of Dollar Amount Type of offering Security Sold Rule 505 Regulation A.... Rule 504 Total ______ a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate. Transfer Agent's Fees \$0.00 Printing and Engraving Costs \$0.00 \boxtimes \$191,100.00 Legal Fees..... Accounting Fees..... \$0.00 Engineering Fees \$0.00

 \boxtimes

\$0.00

\$0.00

\$191,100.00

Sales Commissions (specify finders' fees separately).....

Total.....

Other Expenses (identify)

•					
	b. Enter the difference between the aggregate offering price given in response to Part C - Question 1 and total expenses furnished in response to Part C - Question 4.a. This difference is the "adjusted gross proceeds to the issuer."				\$99,808,900.00
5.	Indicate below the amount of the adjusted gross proceeds to the issuer used or proposed to be used for each of the purposes shown. If the amount for any purpose is not known, furnish an estimate and check the box to the left of the estimate. The total of the payments listed must equal the adjusted gross proceeds to the issuer set forth in represents to Part C. Ougstion 4 hadrons				
	response to Part C - Question 4.b above.		Payments to		
			Officers, Directors, & Affiliates		Payments to Others
	Salaries and fees	. 🗆 _	\$0.00		\$0.00
	Purchase of real estate	. 🗆 _	\$0.00		\$0.00
	Purchase, rental or leasing and installation of machinery and equipment	. 🗆 _	\$0.00		\$0.00
	Construction or leasing of plant buildings and facilities	. 🗆 _	\$0.00		\$0.00
	Acquisition of other business (including the value of securities involved in this offering that may be used in exchange for the assets or securities of another				
	issuer pursuant to a merger)				\$0.00
	Repayment of indebtedness	_			\$10,000,000.00
	Working capital	. 🗆 _	\$0.00	\boxtimes	\$89,808,900.00
	Other (specify):				
			\$0.00		\$0.00
	Column Totals	. 🗆 _	\$0.00	\boxtimes	\$99,808,900.00
	Total Payments Listed (column totals added)	••••	⊠\$9	9,808,9	00.00
an	e issuer has duly caused this notice to be signed by the undersigned duly authorized person. If this notice is undertaking by the issuer to furnish to the U.S. Securities and Exchange Commission, upon written request n-accredited investor pursuant to paragraph (b)(2) of Rule 502.	s filed i	under Rule 505, the staff, the information	furnish	g signature constituted by the issuer to a
	uer (Print or Type) mand Media, Inc.		Date	ol 41	06
	ame of Signer (Print or Type) Title of Signer (Print or Type) Secretary				******
	ATTENTION —				

C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS

Intentional misstatements or omissions of fact constitute federal criminal violations. (See 18 U.S.C. 1001.)